

ROYAL CANIN a division of Mars Petcare



Data Driven Marketing

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INDIVIDUALIZATION -

TRUTH OR A VIGOROUS MARKETING TECHNIQUE?!







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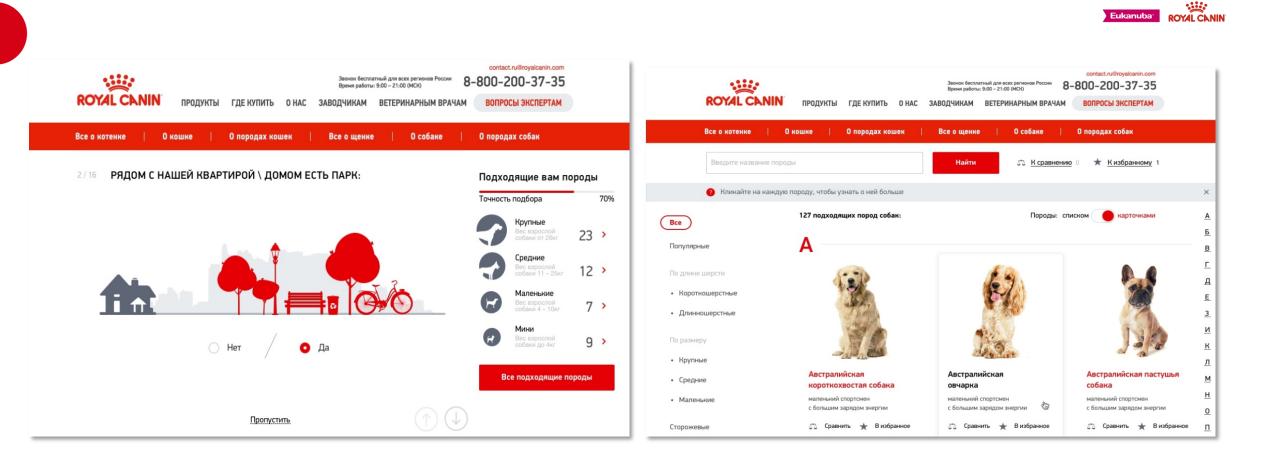






INDIVIDUAL APPROACH VIA DATA ACROSS THE WHOLE PET OWNER JOURNEY

BREED FINDER AND ENCYCLOPEDIA TO INCREASE RESPONSIBLE OWNERSHIP



Breed finder is a **unique service** to help future pet owners find the most suitable breed.

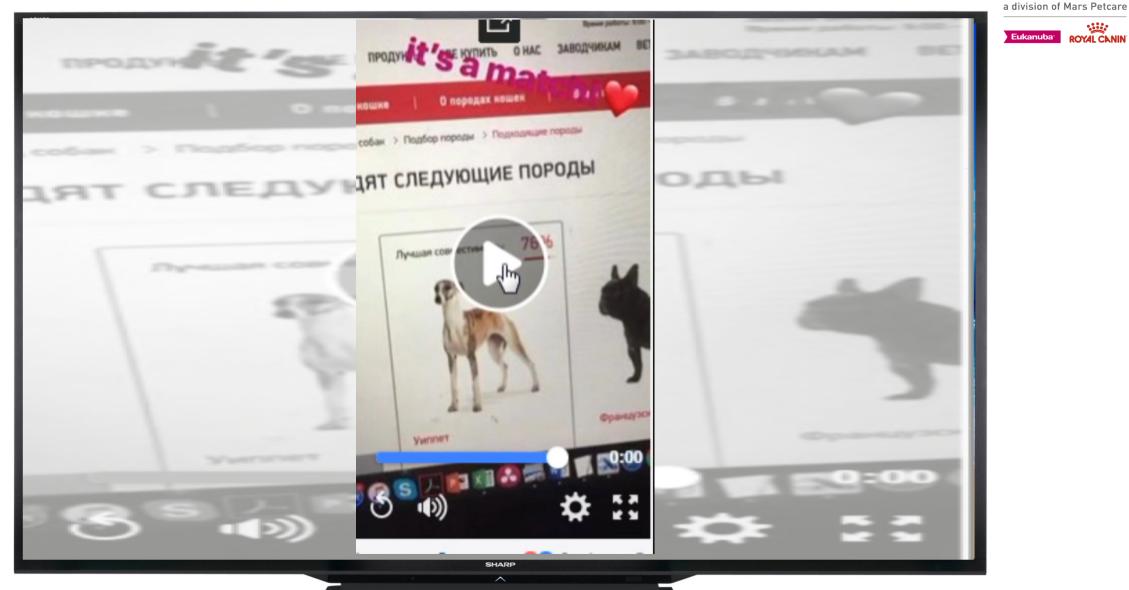
We localized and created a very detailed description of **178 breeds.**

ROYAL CANIN

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... AND IT WORKS!

ROYAL CANIN

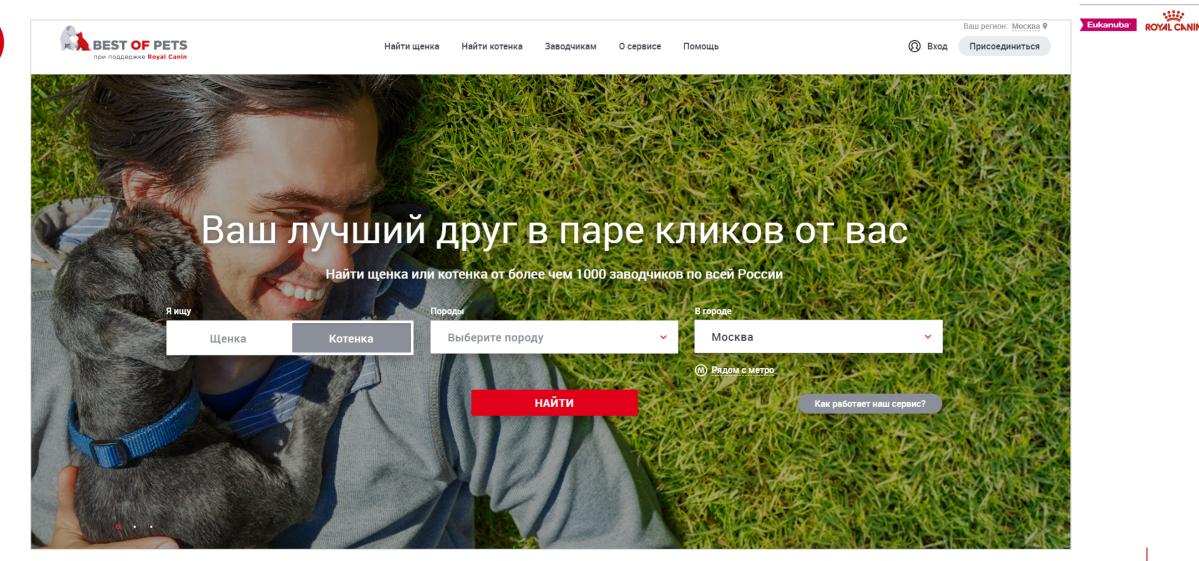


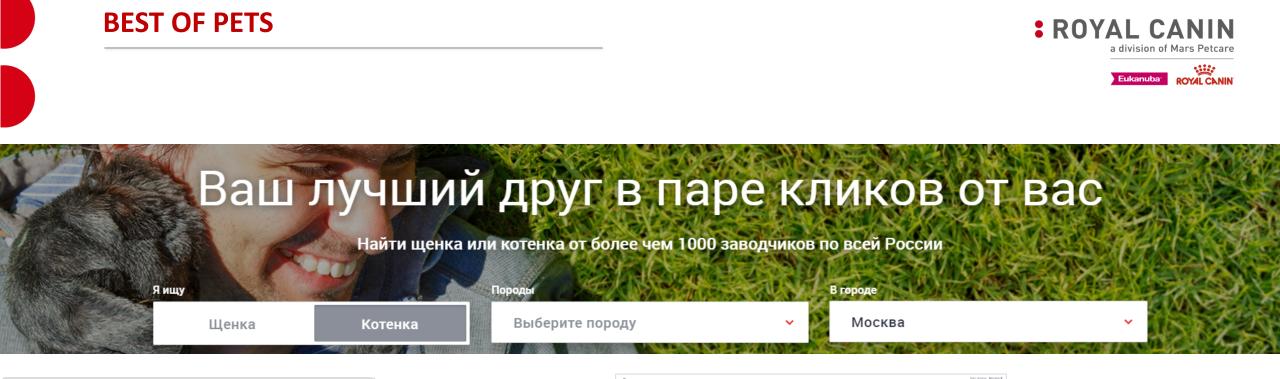
BEST OF PETS

ROYAL CANIN

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8



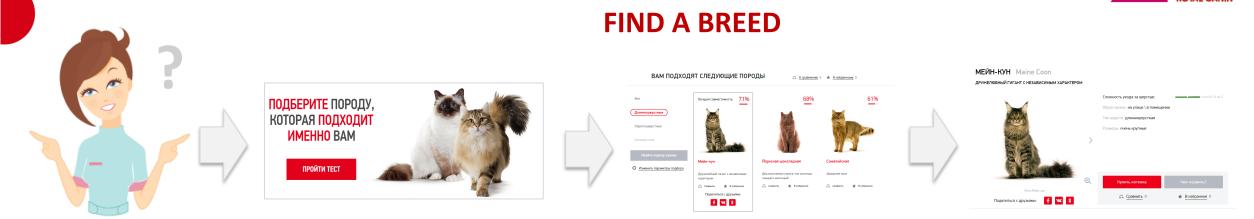


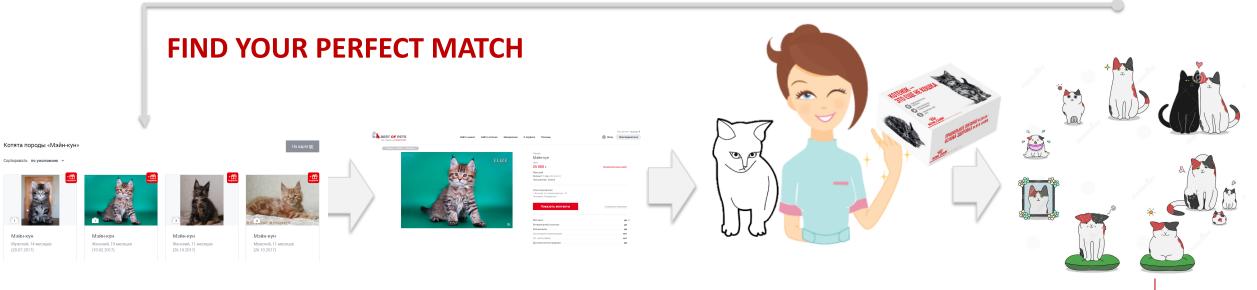












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